

Leadership Book Explains How to Reveal People’s Hidden Fears and Ambitions

LOUISVILLE, KY — Biblical wisdom says, “The purposes of a person’s heart are deep waters, but one who has insight draws them out” (Prov. 20:5, NIV).

In *Through Colored Glasses: How Great Leaders Reveal Reality* (DeepWater Books, Jan. 2018), this verse from Proverbs comes to life in the fictional story of Leo Perkins, a CEO on the verge of losing his company and his career. Standing before his executive team, Leo casts his vision for turnaround, and the reader gets into the minds of each person around the table as they process his words through their internal filters, reacting in vastly different ways.

One executive has pity on him; another is willing to switch loyalties to survive; another wants Leo’s job and will do whatever it takes to see him fail. Unaware of the wide array of silent responses, Leo presses on, vainly believing his skill in persuasion is winning them over.

As the story unfolds and Leo increasingly stands alone, one VP encourages him with truth from the Bible. In the end, it is her voice – and the truths she reveals – that he clings to when everyone else deserts him.

In the afterword, author Tom Harper unpacks lessons from the story along with several biblical principles that give leaders insights into people’s hearts.

“Most of us would love to know what our colleagues are thinking,” says Harper. “If we could pull out their real fears and ambitions, it would make leading much easier. While we can’t listen in on their thoughts, the Bible helps us do the next best thing.”

Tom Harper is CEO of Networld Media Group and publisher of BiblicalLeadership.com, a free online source of encouragement, tips and how-to for leaders seeking to apply biblical principles in their daily lives. Tom lives in Louisville, Ky. with his wife and three children. He is the author of *Leading from the Lions’ Den: Leadership Principles from Every Book of the Bible* (B&H, 2010).

Tom Harper is available for interviews. Release date: Jan. 15th, 2018

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